

SCHEDULE

APPLICATION PRICE CALCULATION SHEET

EXCEED AND EXCEL / SHOOT THE STARS Chestnut Colt 2010 – Lot 221

*** A statement setting out expenses incurred by the Promoter in the formation of the partnership.**

(A) Actual Cost - FALL OF HAMMER Price	\$140,000
(B) Costs Incurred in Acquisition of Horse	\$ 49,181
(C) Actual & Budgeted Forward Horse Husbandry Costs	\$ 8,853
(D) Syndicate Establishment, Promotion, Accounting & Legal	<u>\$ 17,835</u>
	\$215,869+
(E) GST	<u>\$ 21,586</u>
	\$237,455+
(F) Racing NSW Registration Fees & PDS Fee \$545 (GST Exempt)	<u>\$ 545</u>
<u>TOTAL SYNDICATION VALUE</u> (including GST to 30/6/12)	<u>\$238,000</u>

(A) PURCHASE PRICE = \$140,000 + GST

Purchase Price: **\$140,000 + GST**
Fall of Hammer Price in Sale Ring (+ GST)

(B) VARIOUS ACQUISITION COSTS = \$49,181 + GST

Dynamic Syndications Margin on Sale Price **\$17,500 + GST**
Yearling Sale Price - \$140,000 x 12.5%

Veterinary Report for PDS **\$195 + GST**

Insurance – 4 x Premiums: **\$16,989 + GST**
(1) - Mortality cover from Fall of Hammer to 1/11/2012 on \$236,000 syndicated value
(2) - Colic Cover
(3) - Disability / Impairment Guarantee - Fall Of Hammer Price to Registration Date
(4) - P. I. Cover:

6 x Race Series Eligibility Payments:**\$8,782 + GST**

- * Entry Fee Inglis Race Series – One off payment = \$2,000
- * Golden Slipper / Golden Rose eligibility payment \$318
- * Blue Diamond eligibility payment \$200
- * Super VOBIS Race Series (Nomination by Promoter as Not Nominated by Breeder)
(\$3,600 Super VOBIS Category C Eligibility & \$1,000 VOBIS Gold) = \$4,600
- * Entry Fee BOBS 2-3YO Series – One off payment = \$900
- * Entry Fee BOBS Extra Series - 4YO + horses – One off payment = \$764

Acquisition Costs:**\$5,715 + GST**

- * Veterinary work conducted at saleyard by Dr Tim Roberts in Selection Process includes: 54 Physical Inspections (\$1,350) and 31 sets of X-Rays (\$3,880) and 2 Endoscopic evaluations (\$300) divided pro-rata across the 2 yearlings purchased for syndication = \$2,765
- * Sales Expenses (7 Days x 2 Staff) incurred in attending sale i.e. Air Fares, Transport, Accommodation, Phone, Client Liaison, Living Expenses, etc, divided by 2 yearlings purchased for syndication = \$1,990
- * Miscellaneous Costs = Professional Photographers, DVD of Auction Sale, Pedigree Ratings Software Fee - Pro Rata across yearlings purchased for syndication = \$960

(C) HORSE HUSBANDRY ACCOUNTS BUDGET TO 30/06/12 =**\$8,853 + GST****Planning and Progression for the horse from 1/3/12 to 30/6/12**

- Transport 1/3/12 from Melbourne Sales to Oakridge Spelling Farm NSW = \$675
- Agistment from Date of Arrival at Oakridge to 31 March – 31 days = \$1,054
- 1 April - Transport to educators to commence breaking-in process = \$180
- Education process over 35 days (5 weeks) including stabling & agistment = \$2,900
- Transport 6 May to Pre-Trainers Stables = \$210
- 17 days education in racing stables @ \$75 = \$1,275
- Miscellaneous additional costs include Track Fees (\$39), Farrier Feet Trim and Shoes (\$165), Dentist (\$90), Parasite Drench (\$78) = \$372
- 23 May Transport return to Oakridge Spelling Farm = \$210
- May Agistment at Oakridge Spelling Farm 9 days = \$306
- Agistment 1 June – 30 June 30 Days at Oakridge Spelling Farm
+ Feet Trim and Drench = \$1,275
- Miscellaneous additional costs include, Farrier Feet Trim and Shoes (\$165), Dentist (\$90), Parasite Drench (\$78) = \$396

(D) BUDGETED SYNDICATE ESTABLISHMENT & PROMOTION =**\$17,835 + GST****Auditing, Accounting & Legal Fees** = \$6,700

- Auditors Fee: (Pro Rata) \$3,500, Chartered Accountants Fee (Pro Rata): \$1,200, Legal Fees (Pro Rata): Macquarie Legal Practice \$2,000.

Establishment & Promotion = \$11,135

Postage, Printing, Handling, Stationary \$128, Communications via Telephone, Fax, Email, SMS (Pro Rata) \$325, Marketing & Promotional, Banking, Merchant Service / Eftpos Fees (Pro Rata) \$825, IT Service Provider (Pro Rata) \$857, Advertising = \$9,000 (Pro Rata expenses across all yearlings for Syndication in 2012 : TV – Radio – Websites: TVN – Sky Channel - Sky Sports Radio – Bloodstock.com & other websites).

All prices above have been recorded as GST exclusive

(E) GST: (10 % Goods & Services Tax) **\$ 21,586**

SUB-TOTAL OF COSTS **\$237,455 +**

(F) STATUTORY FEES TO RACING NSW: (*GST Exempt*) **\$ 510**

Racing NSW Fees of \$510 (inc: Racehorse Registration Fee \$110, PDS Application Fee \$150, Racing Syndicate Registration Fee \$250)

ASIC - PDS in-use Form 88 **\$ 35**
(*GST Exempt*)

TOTAL PRICE TO: 30/06/12 **\$238,000**

10% Shares @ \$23,800 (including GST) per share

5% Shares @ \$11,900 (including GST) per share